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Huawei

H19-119_V2.0

HCSA-Sales-Intelligent Collaboration V2.0



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Question: 1

Which technology is pivotal for ensuring the success of a digital classroom setup?
Response:

- A. Low-latency networks
- B. High-capacity physical storage
- C. Traditional blackboards
- D. Paper-based testing systems

Answer: A

Question: 2

Which features are essential for collaborative educational scenarios?
(Choose Three)

- A. High-resolution screen displays
- B. Tools for real-time communication
- C. Individual testing modules
- D. Interactive digital whiteboards
- E. Personalized learning analytics

Answer: A,B,D

Question: 3

The 4K soft light screen's anti-blue light technology is particularly beneficial for which group?

- A. IT administrators
- B. Young students
- C. External visitors
- D. School maintenance staff

Answer: B

Question: 4

What is a major benefit of Huawei's intelligent collaboration solutions for enterprise customers?

- A. Costly to implement and maintain
- B. Simplifies operations and enhances collaboration efficiency
- C. Limited scalability options
- D. Exclusive to small-scale enterprises

Answer: B

Question: 5

Which of the following is NOT a trend in the intelligent collaboration industry?

- A. Increasing use of AI in collaboration tools
- B. Declining demand for mobile-based collaboration
- C. Hybrid work models gaining popularity
- D. Integration with cloud services becoming a necessity

Answer: B

Question: 6

What is one key factor driving the growth of the intelligent collaboration industry?

- A. Declining digital innovation
- B. Increased reliance on hybrid and remote work
- C. Limited internet access
- D. Increased preference for manual tools

Answer: B

Question: 7

Which of the following best describes Huawei's market strategy for enhancing its intelligent collaboration offerings?

- A. Focusing solely on domestic markets
- B. Decreasing product quality to reduce costs
- C. Innovating through research and partnerships
- D. Limiting the scope of product features

Answer: C

Question: 8

Which feature improves user experience during enterprise video conferences?

- A. Low-resolution video
- B. High-definition audio and video
- C. Manual network configuration for every meeting
- D. Frequent system restarts

Answer: B

Question: 9

Which features of Huawei's Smart Education Solution facilitate distance learning?
(Choose two)

- A. Hybrid learning setup
- B. Traditional chalkboard interaction
- C. Collaborative classroom
- D. Limited digital support

Answer: A,C

Question: 10

Which component is essential in the architecture of Huawei's on-premises video conference solution?

- A. Video terminals and conferencing servers
- B. Public social media platforms
- C. Tape backup systems
- D. Personal mobile devices only

Answer: A

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