

Question 1. (Single Select)

In the context of data virtualization, what role does centralized management play?

Response:

- A: It exclusively focuses on increasing IT operational costs
- B: It limits data availability and reliability
- C: It diminishes the need for compliance and governance
- D: It centralizes data access, enhancing security and governance

Correct Answer: B

Question 2. (Single Select)

Advanced integration of IoT technologies is often highlighted in which Hitachi Vantara sales play?

Response:

- A: Universal Data and Application Management
- B: Data Resiliency and Compliance
- C: Hybrid Cloud
- D: None of the above

Correct Answer: C

Question 3. (Single Select)

When is it appropriate to recommend High-Performance Data Analytics solutions to a client?

Response:

- A: When the client handles large volumes of data and requires real-time processing.
- B: When the client is looking for basic data storage without analysis needs.

- C: When the client only needs CRM software.
- D: When the client's data processing requirements are minimal.

Correct Answer: A

Question 4. (Single Select)

What advantage does the Hitachi Ops Center provide for managing complex IT environments?
Response:

- A: It simplifies IT operations through intelligent automation and centralized management
- B: It emphasizes manual processes over automated ones
- C: It supports only isolated IT environments without integration
- D: It reduces the visibility across IT systems

Correct Answer: A

Question 5. (Single Select)

Which component is integral to the HyperOps service offering?
Response:

- A: Automated workflow optimization
- B: Standalone server management
- C: Non-integrated networking solutions
- D: Manual IT operations management

Correct Answer: A