

### Question 1. (Single Select)

How can SMBs utilize Cisco's network management tools to their advantage?

Response:

- A: Through intelligent network automation and monitoring
- B: By minimizing data analytics capabilities
- C: By maintaining old, outdated hardware systems
- D: Limiting remote access capabilities

**Correct Answer: B**

### Question 2. (Multi Select)

What approaches enable IT teams to manage operations more efficiently?

(Choose Two)

Response:

- A: Frequent restructuring of teams
- B: Use of automated systems for routine tasks
- C: Providing clear roles and responsibilities
- D: Reducing budget for IT innovations

**Correct Answer: B, C**

### Question 3. (Single Select)

Which Cisco solution helps SMBs in creating a robust IT infrastructure with minimal technical staff?

Response:

- A: Cisco Advanced Malware Protection

- B: Cisco Start
- C: Cisco Catalyst Switches
- D: Cisco Aironet Wireless Communications

**Correct Answer: B**

#### **Question 4. (Single Select)**

How can SMBs utilize Cisco's network management tools to their advantage?

Response:

- A: Through intelligent network automation and monitoring
- B: By minimizing data analytics capabilities
- C: By maintaining old, outdated hardware systems
- D: Limiting remote access capabilities

**Correct Answer: B**

#### **Question 5. (Multi Select)**

What are key applications commonly relied upon by SMBs?

(Choose Two)

Response:

- A: Advanced data analysis tools
- B: Customer relationship management (CRM) systems
- C: Generic, non-customizable ERP systems
- D: Basic text editing software

**Correct Answer: A, C**