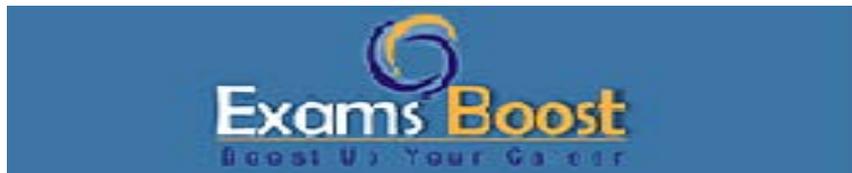


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Subjects

1. Architecture vision and roadmap
2. SAP Enterprise Architecture Framework and tool set
3. Application, Data, and Technical Architecture
4. Business Architecture

Topic: 1

Architecture vision and roadmap

Question: 1

Green Elk & Company is the world's leading manufacturer of agricultural and forestry machinery. The former company slogan "Elk always runs" has recently been changed to "Elk feeds the world". One of Green Elk's strategic goals is to increase its revenue in the emerging markets of China, India, and other parts of Asia by 80 % within three years. This requires a new business model that caters to significantly smaller farms with limited budgets.

You are the Chief Enterprise Architect and the CIO asked you to conduct interviews with the key stakeholders of Green Elk to assess the business strategy. You are planning to interview the owner of the business unit of finished goods.

Which of the following sets of questions would you ask?

A.

- Which technological concepts are necessary - what kind of technologies are available?
- What should a suitable (partner) organization look like to ensure the achievement of strategic goals?
- What risks must Green Elk consider? How can Green Elk address them at a strategic level?

B.

- How is the value chain transformed? Which parts of the value chain must be optimized?
- What is the competitive advantage and what are the value potentials that can be realized through the transformation?
- Which business capabilities will be required or need to mature to support future business models?

C.

- What are the transformation drivers and what impact will they have on the business model?
- What are the business options for the future and what does the vision for the future business model look like?
- What risks must Green Elk consider? How can Green Elk address them at a strategic level?

D.

- Which technological concepts are necessary - what kind of technologies are available?
- What does your hyperscaler strategy look like and why is it set up this way?
- What risks must Green Elk consider? How can Green Elk address them at a strategic level?

Answer: C

Architecture vision and roadmap

Question: 2

Green Elk & Company is the world's leading manufacturer of agricultural and forestry machinery. The former company slogan "Elk always runs" has recently been changed to "Elk feeds the world". One of Green Elk's strategic goals is to increase its revenue in the emerging markets of China, India, and other parts of Asia by 80% within three years. This requires a new business model that caters to significantly smaller farms with limited budgets.

You are the Chief Enterprise Architect and the decision was taken to implement regional S/4HANA productive systems while ensuring a high degree of standardization.

Which of the following implementation approach would you consider best in this case?

- A. Phased by Company
- B. Phased by Application
- C. Big Bang
- D. Small buck

Answer: A

Architecture vision and roadmap

Question: 3

Green Elk & Company is the world's leading manufacturer of agricultural and forestry machinery. The former company slogan "Elk always runs" has recently been changed to "Elk feeds the world". One of Green Elk's strategic goals is to increase its revenue in the emerging markets of China, India, and other parts of Asia by 80 % within three years. This requires a new business model that caters to significantly smaller farms with limited budgets.

The CIO asks you, the Chief Enterprise Architect, to present an architecture vision to address the aforementioned business challenge.

According to the SAP Enterprise Architecture Framework, what is the best approach?

- A. 1. Identify the stakeholders, their concerns, and business requirements and create a stakeholder map.
2. Confirm and elaborate business goals, business drivers, and constraints.
3. Evaluate the data architecture.
- B. 1. Identify the stakeholders, their concerns, and business requirements and create a stakeholder map.
2. Review the existing principles and adopt these were necessary.
3. Use the principles as guardrails for your subsequent activities.
- C. 1. Identify the stakeholders, their concerns, and business requirements and create a stakeholder map.
2. Confirm and elaborate the new business model in support of the Business Model Canvas.
3. Execute Enterprise Transformation Assessment.
- D. 1. Assess the baseline architecture of Green Elk & Company.
2. Identify the stakeholders and review with the key stakeholders the major gaps identified.
3. Architect against these gaps and propose a solution context.

Answer: C

Architecture vision and roadmap

Question: 4

Green Elk & Company is the world's leading manufacturer of agricultural and forestry machinery. The former company slogan "Elk always runs" has recently been changed to "Elk feeds the world". One of Green Elk's strategic goals is to increase its revenue in the emerging markets of China, India, and other parts of Asia by 80 % within three years. This requires a new business model that caters to significantly smaller farms with limited budgets.

The CIO asks you, the Chief Enterprise Architect, to present an Architecture Roadmap that addresses the business challenge.

According to the SAP Enterprise Architecture Framework, what is the best answer?

A.

- Reuse the artifacts of previous phases as input for creating roadmaps.
- Focus on the Business Strategy Map with business capabilities and initiatives and define a business architecture roadmap

B.

- Reuse the artifacts of previous phases as input for creating roadmaps. .
- Start with a roadmap construction table, by defining initiatives and business outcomes, and detailing the business capabilities and solutions, to create two versions of a roadmap (outcome-based and application-specific).

C.

- Create a work breakdown structure to identify milestones, key deliverables and resources to outline the planned transformation.

D.

- Reuse the artifacts of previous phases as input for creating roadmaps.
- Focus on the Target Architecture and define an application architecture roadmap

Answer: B

Architecture vision and roadmap

Question: 5

Green Elk & Company is the world's leading manufacturer of agricultural and forestry machinery. The former company slogan "Elk always runs" has recently been changed to "Elk feeds the world". One of Green Elk's strategic goals is to increase its revenue in the emerging markets of China, India, and other parts of Asia by 80 % within three years. This requires a new business model that caters to significantly smaller farms with limited budgets. You are the Chief Enterprise Architect and the CIO asks you to assess the new business model for smaller farms with smaller budgets.

Given the principle and statement, which of the following combinations of rationale and implication do you consider well-defined?

A.

Principle	Use packaged solutions, in a standard way
Statement	Buy packaged solutions that support our business requirements and use them in a standard way.
Rationale	<ul style="list-style-type: none"> • Process and solution will be simplified by using packaged software in a standard way • Adherence to standard will allow better maintenance and lower the total cost of ownership • Increase the capability to adopt technology innovation
Implication	<ul style="list-style-type: none"> • In case custom developments are required, adhere to defined best practices, standards, and guidelines (extensibility concept, side-by-side extensions) • Reuse before buy, before build • Enable easier transition to the cloud in the future

B.

Principle	Use packaged solutions, in a standard way
Statement	Buy packaged solutions that support our business requirements and use them in a standard way.
Rationale	<ul style="list-style-type: none"> • Process and solution will be simplified by using packaged software in a standard way • Adherence to standard will allow better maintenance and lower the total cost of ownership • Increase the capability to adopt technology innovation
Implication	<ul style="list-style-type: none"> • Reuse vendor and industry best practices, reference architectures and pre-delivered content • Apply guidelines, patterns, standards, and naming conventions • Use maximum possible solution standards and avoid custom developments wherever possible

C.

Principle	Use packaged solutions, in a standard way
Statement	Buy packaged solutions that support our business requirements and use them in a standard way.
Rationale	<ul style="list-style-type: none"> • Process and solution will be simplified by using packaged software in a standard way • Adherence to standard will allow better maintenance and lower the total cost of ownership • Increase the capability to adopt technology innovation
Implication	<ul style="list-style-type: none"> • Deviations from standard require additional cost, not only during the implementation • Non-standard solutions block the potential of disruptive business models • Decreased overall cost and reduced complexity leading to efficiencies due to adoption of standard

D.

Principle	Use packaged solutions, in a standard way
Statement	Buy packaged solutions that support our business requirements and use them in a standard way.
Rationale	<ul style="list-style-type: none"> • In case custom developments are required, adhere to defined best practices, standards, and guidelines (extensibility concept, side-by-side extensions) • Reuse before buy, before build • Enable easier future transition to the cloud
Implication	<ul style="list-style-type: none"> • Process and solution will be simplified by using packaged software in a standard way • Adherence to standard will allow better maintenance and lower the total cost of ownership • Increase the capability to adopt technology innovation

Answer: B

Architecture vision and roadmap

Question: 6

When creating an application architecture roadmap, the WHAT and WHERE are defined in a rather straightforward way, while the WHOM may differ by context. Multiple roadmap clusters may apply a variety of WHOM dimensions. For example, procurement vs. asset management.

Which of the following definitions are correct? Note: There are 3 correct answers to this question.

- A. Material Groups
 - Products, raw materials, Spare parts
 - Direct Materials, indirect materials
- B. Business Expense
 - Operational expenditure
 - Capital expenditure
- C. Asset Classes
 - Vehicles, Production Machines, Office Equipment
- D. Working model
 - Home office, head quarter, affiliate
- E. Groups of Persons
 - Permanent Staff, Contracted Staff, Students

Answer: A, C, E

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