# IIBA
# CPOA
## IIBA Certificate in Product Ownership Analysis (CPOA)

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## Product Version

# Latest Version: 6.0

## Question: 1

If there are similar questions about performance and security with the ready state product backlog items (PBIs), the product ownership analysis (POA) practitioner can utilize this information to:

A. refine performance and security related requirements so that the acceptance criteria can be modified accordingly.
B. inform the delivery team and customers about these PBIs.
C. keep monitoring the items as the average age of stories has not been crossed by these PBIs yet.
D. conduct extra sessions with the iteration manager to elaborate on the root cause.

## Answer: A

Explanation:
When similar performance and security issues appear in ready state PBIs, the POA practitioner should refine related requirements so acceptance criteria are updated accordingly. This ensures the PBIs address the concerns before development, improving clarity and alignment with quality standards.

## Question: 2

In parallel to the team's iteration work in building product features, a product ownership analysis (POA) practitioner will:

A. define metrics, talk to stakeholders, complete testing, provide demo to management, prepare presentations.
B. resolve conflicts, reduce technical debt, arrange for testing, write test scenarios, bridge the technical gap.
C. refine the product backlog, provide clarity to any questions, communicate with customers, participate in PBI reviews, prepare for upcoming iteration review.
D. provide information, report to management, analyze user feedback, create backlog, define definition of done.

## Answer: C

## Question: 3

What happens when the product ownership analysis (POA) practitioner rejects a product backlog item (PBI) that has been marked done and the team decides the work cannot be completed?

A. The change is added to the product backlog for revision work to change the road map
B. The change is added to the product backlog for revision work in the next iteration
C. The change is added to the product backlog for revision work to update the stakeholders
D. The change is added to the product backlog for revision work in the next release

**Answer: B**

Explanation:
If a PBI marked as done is rejected and the team cannot complete the work, the POA practitioner adds it back to the product backlog for revision in the next iteration, ensuring the issue is addressed promptly without delaying ongoing delivery cycles.

## Question: 4

What steps are used in kano analysis to help prioritize customers' needs?

A. Choose data sets, develop report procedures, acquire customers, and report results
B. Select target features, develop customer questions, survey customers, and analyze results
C. Identify training topics, record customer uptake, train customers, and review results
D. Determine usage areas track customer operations, test customers, and test results

**Answer: B**

Explanation:
Kano analysis prioritizes customer needs by selecting target features, creating customer-focused questions, conducting surveys to gather feedback, and analyzing the results to classify features into categories like must-have, performance, and delight.

## Question: 5

The product ownership analysis (POA) practitioner has worked with the team to determine the value proposition and desired outcome for an initiative. This information enables the team to deliver often and:

A. test the product with external stakeholders.
B. compare the delivery cost with the previous product.
C. release the product to identify changes.
D. test the product against the original vision.

**Answer: D**

Explanation:

Knowing the value proposition and desired outcome allows the team to frequently test the product against the original vision, ensuring that ongoing work remains aligned with the intended goals and delivers the expected value.

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