

# **Odoo**

## **Odoo-v16**

### **Odoo-v16 Certification Exam**



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### **Product Version**

- ✓ Up to Date products, reliable and verified.
- ✓ Questions and Answers in PDF Format.

# Latest Version: 9.1

## Question: 1

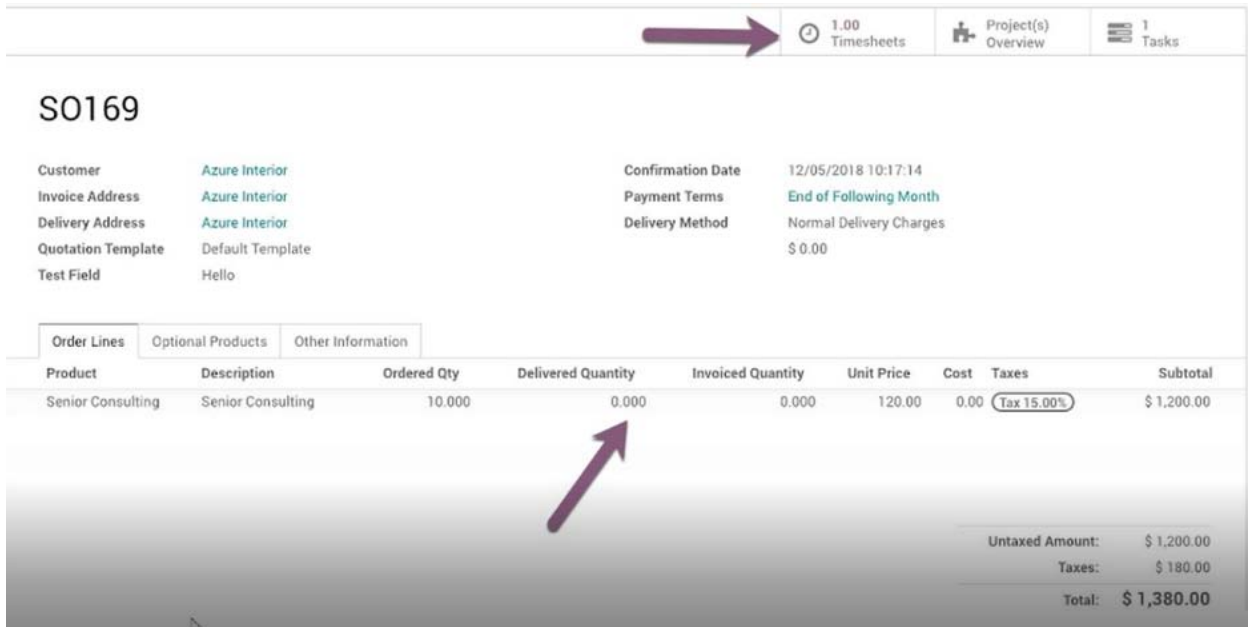
The Timesheet mobile app...

- A. Needs an internet connection
- B. Can be used offline to record timesheets

**Answer: B**

## Question: 2

Look at the screenshots carefully. Why is the "Delivered" field still empty ?



**SO169**

Customer: Azure Interior  
Invoice Address: Azure Interior  
Delivery Address: Azure Interior  
Quotation Template: Default Template  
Test Field: Hello

Confirmation Date: 12/05/2018 10:17:14  
Payment Terms: End of Following Month  
Delivery Method: Normal Delivery Charges \$ 0.00

Product	Description	Ordered Qty	Delivered Quantity	Invoiced Quantity	Unit Price	Cost	Taxes	Subtotal
Senior Consulting	Senior Consulting	10.000	0.000	0.000	120.00	0.00	Tax 15.00%	\$ 1,200.00

Untaxed Amount: \$ 1,200.00  
Taxes: \$ 180.00  
Total: \$ 1,380.00

- A. Probably because the timesheets need to be validated
- B. The "Delivered" field is filled when timesheeted hours equal the "Ordered" quantity on the sales order
- C. Only products set as "Milestone" have the "Delivered" field populated when timesheeting

**Answer: B**

## Question: 3

When entering timesheets, how is the timesheet cost generated?

- A. By setting a timesheet cost on the employee form
- B. By setting a timesheet cost on the product form
- C. By setting a timesheet cost on the task form

**Answer: A**

## Question: 4

What happens when a sales order is validated, including a product with the following configuration?

The screenshot shows the Odoo Product Form for 'Senior Consulting'. The product is configured as follows:


- Product Name:** Senior Consulting
- Can be Sold:** ☒ **Can be Purchased:** ☒
- General Information:**
  - Product Type:** Service
  - Invoicing Policy:** Based on Milestones
  - Create on Order:** Project
    - Sales order lines define milestones of the project to invoice by setting the delivered quantity. Create a project for the order with a task for each sales order line to track the time spent.*
  - Project Template:**
  - Unit of Measure:** Hours
  - Purchase UoM:** Hours
- Sales:**
  - Sales Price:** \$ 1.00
  - Customer Taxes:**
  - TaxCloud Category:**
- Accounting:**
  - Cost:** \$ 0.00 per Hours
  - Product Category:** All
  - Internal Reference:**
  - Barcode:**

- A. A task is created in a new project and I can invoice timesheeted (delivered) quantity
- B. A task is created in a new project and I can invoice the ordered quantity of the sales order at any time.
- C. A new project is created and I can manually set the delivered quantity to invoice on the sale order

**Answer: C**

## Question: 5

What happens when a sales order is validated, including a product with the following configuration

Product Name  
 **Consulting**

☒ Can be Sold    ☒ Can be Purchased

General Information   Sales   Purchase   Accounting

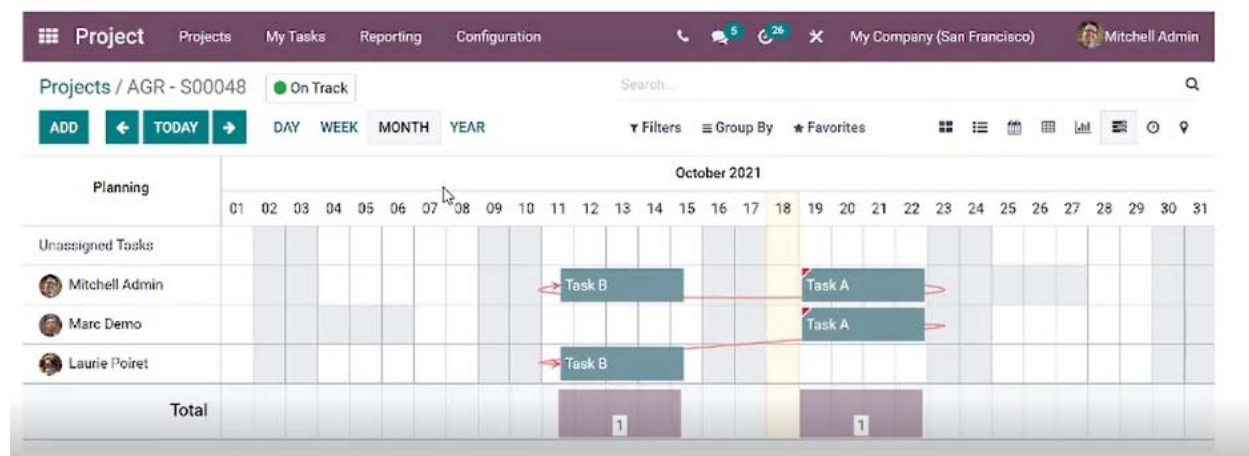
<b>Product Type</b>	Service	<b>Sales Price</b>	\$ 125.00
<b>Invoicing Policy</b>	Based on Timesheets	<b>Customer Taxes</b>	
<b>Create on Order</b>	Project & Task	<b>TaxCloud Category</b>	
	<i>Invoice based on timesheets (delivered quantity), and create a project for the order with a task for each sales order line to track the time spent.</i>		
<b>Project Template</b>		<b>Cost</b>	\$ 0.00 per Hours
<b>Unit of Measure</b>	Hours	<b>Product Category</b>	All
<b>Purchase UoM</b>	Hours	<b>Internal Reference</b>	
		<b>Barcode</b>	

- A. A task is created in a new project and I can invoice the timesheeted (delivered) quantity
- B. A task is created in a new project and I can invoice the ordered quantity of the sales order at any time.
- C. A task is created in a new project and I can invoice the quantity of the sales order only when the delivered quantity equals ordered quantity

**Answer: A**

## Question: 6

Which statement is true ?



- A. Task B should be completed before Task A
- B. Task B is planned before Task A, when Task A should be completed first and is not done already
- C. Task B is planned before Task A, when Task A should be completed first and already is

**Answer: B**

## Question: 7

What information can you find in the project updates ?

- A. The number of hours remaining is based on the hours sold, planned and recorded
- B. The profitability of the project in relation to its budget, costs, and revenues
- C. The milestones that have recently been added or updated

**Answer: B**

## Question: 8

What happens when confirming a sales order containing the following product ?

☆ **Developer (Plan services)**

☒ Can be Sold ☒ Can be Purchased ☐ Recurring ☐ Can be Rented

General Information

Attributes & Variants

Sales

Purchase

Accounting

eBay

Product Type

Invoicing Policy

Create on Order

Plan Services

Service

Prepaid/Fixed Price

Nothing

☒ as Developer  
*Invoice ordered quantities as soon as this service is sold.*  
*Warn the salesperson for an upsell when work done exceeds 100% of hours sold. ( 1 Hours = 1.00 Hours)*

Sales Price

Customer Taxes

TaxCloud Category

Cost

Product Category

Internal Reference

Barcode

Company

\$ 200.00 (= \$ 230.00 Incl. Taxes)

Tax 15.00%

\$ 150.00 per Hours

All / Saleable / Services

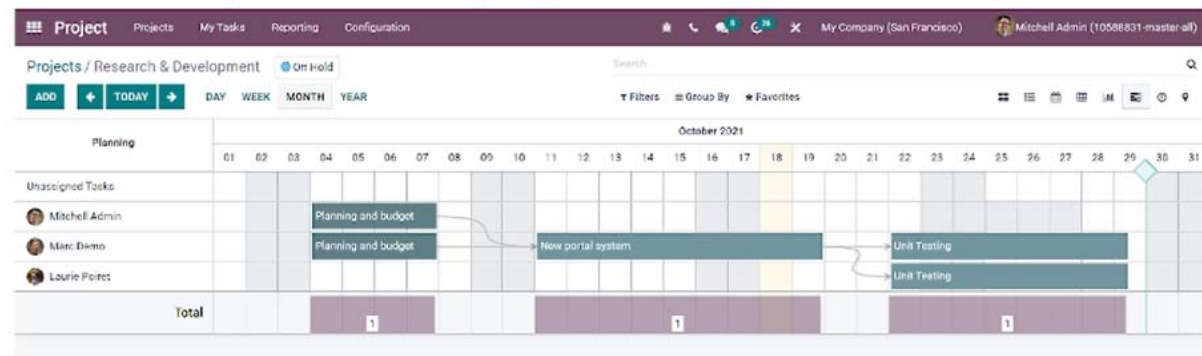
Version 1

- A. The salesperson in charge will automatically be assigned an activity when 80% of the hours sold have been performed
- B. A new project is automatically generated and assigned to a developer
- C. A new shift automatically generated for the developer role

**Answer: C**

## Question: 9

What does the green diamond shape represent?



- A. The deadline for the project
- B. The next milestone of the project

**Answer: B**

## Question: 10

What will happen when you confirm a sales order with drop shipping selected as a route?

Product	Description	Route	Quantity	UoM	Package	Unit Price	Taxes	Subtotal
[FURN_1118] Corner Desk Black	[FURN_1118] Corner Desk Black	Dropship	1.000	Units		85.00		\$ 85.00

- A. A delivery order is generated going from your vendor's location directly to your customer's location, without the need for a purchase order
- B. An RFQ will be generated for your vendor, you will receive the product, then deliver it directly to your customer
- C. An RFQ will be generated for the product's vendor, and upon confirmation, a corresponding dropship order will go directly to the customer's location from the vendor's location

**Answer: C**

## Question: 11

What type is this (Employees) field?

Assets / Canon Printer 3510

MODIFY DEPRECIATION SAVE AS MODEL CANCEL ASSET

Asset Name: Canon Printer 3510

Asset Depreciation Board Bills Owner

Owner: Employee Date of Ownership: 02/08/2023

Ownership Type: Multiple Employees

Employees	Employee Name	Department	
	Mike	Sales	x
	Sara	Sales	x
	Add a line		

- A. Many2many
- B. Related field
- C. One2many

**Answer: A**

## Question: 12

Can limit a document approval to a certain user?

- A. Yes, by defining the Responsible on the approval rule
- B. No, the approval rule is applied on groups only

**Answer: A**

## Question: 13

What type of notification can you send for tasks that reaches a certain stage?

- A. Email Only

- B. SMS Only
- C. Email and/or SMS

**Answer: C**

## Question: 14

What is this number next to the project represents??

	Sun, Apr 30	Mon, May 1	Tue, May 2	Wed, May 3	Thu, May 4	Fri, May 5
Bayut new Lounge +26:00	1:00	0:00	0:00	0:00	0:00	0:00
ABYAT -08:00	78:00	0:00	0:00	0:00	0:00	0:00
Capital Park -46:00	0:00	0:00	3:00	0:00	1:00	0:00
APEX new HQ +144:00	0:00	0:00	6:00	0:00	0:00	0:00
<b>Add a line</b>						
	79:00		9:00		1:00	

- A. The difference between the Allocated Hours on the project and its total recorded timesheet
- B. The difference between the Allocated Hours on the tasks and its total recorded timesheet

**Answer: A**

## Question: 15

With this configuration, can Mike read this article?

The screenshot shows the 'PMO FAQ' article in the Odoo Knowledge base. A sharing menu is open, showing options to 'Share to web', 'Add people or email addresses...', and 'Internal Members'. Under 'Internal Members', 'Mike' (mike@nu.co) is listed with a dropdown menu set to 'No access'.

**PMO FAQ**

**PMO Roles**

- What is PMO?
- Who does the Analysis?
- What template to use?

**Data Sharing Policy**

- How do I get approval before sharing sensitive data?
- Who can approve?

**Plans**

- How to prepare a Project Charter?
- How to prepare a Stakeholder Engagement Plan?
- How to prepare a Project Plan?

**PMO Roles**

**What is PMO?**

A Project Management Office (PMO).



- A. Yes, because he is an internal member
- B. No, because the article isn't published
- C. No, because Mike has a No Access restriction on the article

**Answer: C**

## Question: 16

How can I deny access to a workspace article to a particular user?

- A. By Locking the article
- B. By granting that user a No Access right
- C. By granting that user a Write right

**Answer: B**

## Question: 17

Assuming it's January 7th, 2023, in which of the following cases will you be able to register?

A)

Tickets Communication Notes							
Name	Product	Price	Sales Start	Sales End	Maximum	Confirmed	Unconfirmed
VIP	Event Registration	1,000.00		01/16/2023 15:00:00	4	4	0

B)

Tickets Communication Notes							
Name	Product	Price	Sales Start	Sales End	Maximum	Confirmed	Unconfirmed
Standard	Event Registration	0.00	01/09/2023 10:00:00	01/16/2023 15:00:00	500	4	0

C)

Tickets Communication Notes							
Name	Product	Price	Sales Start	Sales End	Maximum	Confirmed	Unconfirmed
Basic	Event Registration	30.00	01/04/2023 10:00:00	01/16/2023 15:00:00	75	4	0

- A. Answer A
- B. Answer B
- C. Answer C

**Answer: C**

### Question: 18

What kind of configuration is necessary for cash basis transactions?

- A. Based on payments'
- B. Based on invoice'
- C. Based on payments' and ' Based on invoice'

**Answer: A**

### Question: 19

What does the "Affect Base of Subsequent Taxes" option do when activated on a

- A. The current tax will be added to the base on which the next tax (listed after the current one in the taxes' list) will be applied.
- B. The next tax (listed after the current one in the taxes' list) will be added to the base on which the current tax will be applied.
- C. The amount of the tax will be included in the price.
- D. It will summon an army of minions.

**Answer: A**

### Question: 20

Why is the order of the taxes' list crucial?

- A. It defines the order in which the different taxes are displayed on the invoices, between the subtotal and the total.
- B. It defines in which order the taxes are computed.
- C. It is not crucial; it only allows us to keep our list well organized.
- D. Because taxes that affect the base of subsequent taxes and that are mapped in Fiscal Positions need to be next to each other for them to be correctly applied when you create a new invoice for a customer based abroad or taxed differently.

**Answer: B**

### Question: 21

What information do you need to enter into the Odoo database settings to connect

the AvaTax account to Odoo?

- A. The AvaTax exemption certificate and tax return code.
- B. The AvaTax tax codes.
- C. The AvaTax account number and License Key.
- D. The AvaTax username and password.

**Answer: C**

## Question: 22

When does AvaTax NOT automatically calculate the tax?

- A. When a quotation is confirmed into a sales order.
- B. When you validate a delivery order.
- C. When you validate a draft invoice.
- D. When a customer views their subscription in the customer portal.

**Answer: B**

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