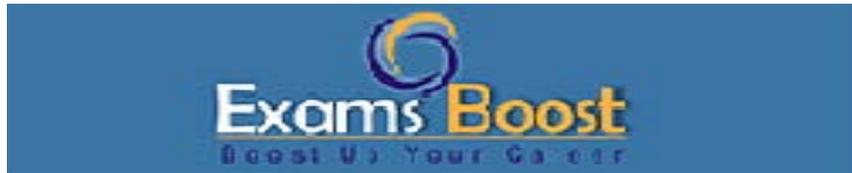


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Topic

Positioning SAP Financial Management Solutions

Question: 1

To which core function of the record to report process is SAP S/4HANA Cloud for group reporting most relevant?

- A. Report
- B. Close
- C. Account
- D. Record

Answer: B

Positioning SAP Financial Management Solutions

Question: 2

What does the Recognize capability of the Quote-to-Cash process refer to?

- A. Using customer data for creating new products and encouraging purchases, supporting renewal, upsell, cross-sell initiatives.
- B. Flexibly creating bundled products, services, or subscriptions with varying pricing plans, eg, mobile phone plans
- C. Automated payment collection for on-time payments, a unified system for handling receivables, collections, credit, and automating partner revenue- share settlements.
- D. Adherence to accounting rules for correct revenue reporting, including integrations with financial systems for ASC 6006, IFRS 15, and tax regulation compliance.

Answer: D

Positioning SAP Financial Management Solutions

Question: 3

Which processes does SAP Global Trade Services most closely support? Note: There are 2 correct answers to this question.

- A. Purchasing
- B. Marketing
- C. Sales
- D. Production

Answer: A, C

Positioning SAP Financial Management Solutions

Question: 4

What are the key drivers for the transformation of the finance function? Note: There are 3 correct answers to this question.

- A. Prioritizing agile development
- B. Navigating transformation
- C. Ensuring compliance and sustainability
- D. Designing resilient supply chains
- E. Managing uncertainty

Answer: B, C, E

Positioning SAP Financial Management Solutions

Question: 5

How does SAP Sanctioned Party Screening support compliance? Note: There are 2 correct answers to this question.

- A. Provides efficient review workflows
- B. Performs automatic blocking of transactions
- C. Analyzes sales data to identify market trends
- D. Manages stock requirements and inventory levels

Answer: A, B

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