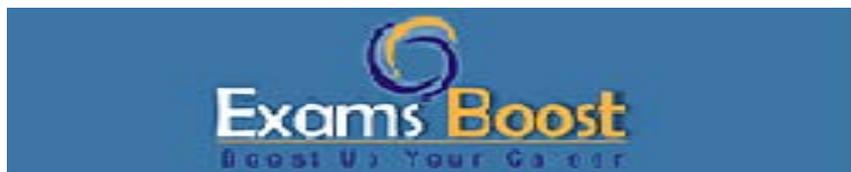


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Subjects

1. Understanding WalkMe
2. Positioning SAP Business Transformation Management Solutions
3. Understanding Business Transformation
4. Understanding SAP Signavio and SAP LeanIX Solutions

Topic

Positioning SAP Business Transformation Management Solutions

Question: 1

What roles do SAP Business Transformation Management solutions play in transformation scenarios?

Note: There are 2 correct answers to this question.

- A. They are limited to the operate phase of transformations.
- B. They support change management.
- C. They provide a data-driven approach for Enterprise Observability.
- D. They analyze as-is processes and IT landscapes only.

Answer: B, C

Positioning SAP Business Transformation Management Solutions

Question: 2

What is the primary benefit of using SAP Business Transformation Management solutions early in a RISE project?

Note: There are 2 correct answers to this question.

- A. The earlier the solutions are leveraged in a transformation project, the more value they can generate.
- B. They make ERP transformations more cost efficient by providing faster insights into operations.
- C. They automate non-critical business functions without supporting overall ERP transformation.
- D. They are primarily focused on human resources management.

Answer: A, B

Positioning SAP Business Transformation Management Solutions

Question: 3

How does SAP differentiate itself from competitors in the area of business transformation?

- A. By limiting transparency and accessibility of insights and recommendations.
- B. By avoiding collaboration with ecosystem partners and other stakeholders.
- C. By providing a comprehensive suite of capabilities across all project phases with high integration.
- D. By focusing on traditional methodologies without leveraging data-driven insights.

Answer: C

Positioning SAP Business Transformation Management Solutions

Question: 4

What are the main use cases for SAP Signavio and SAP LeanIX solutions?

- A. Enabling business transformation and continuous excellence.
- B. Expanding product offerings and portfolio management.
- C. Enhancing customer service and managing digital supply chain.
- D. Improving financial management and material management.

Answer: A

Positioning SAP Business Transformation Management Solutions

Question: 5

Which use cases are central to SAP LeanIX solutions?

Note: There are 2 correct answers to this question.

- A. Spend Management
- B. Application Portfolio Management
- C. Technology Risk and Compliance
- D. Blockchain Analytics

Answer: B, C

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