

Latest Version: 7.0

Subjects

1. Positioning SAP Spend Management Solutions
2. Discovering SAP Spend Management Solutions

Topic: 1

Positioning SAP Spend Management Solutions

Question: 1

What is the main advantage of understanding the key procurement personas in the context of SAP Fieldglass?

- A. To streamline the onboarding process for new suppliers
- B. To manage and track service level agreements (SLAs)
- C. To ensure you say the right things to the right person at the right time
- D. To automate the invoicing processes

Answer: C

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Question: 2

In SAP Fieldglass, which AI enhancement aids buyers in reflecting clear job requirements without bias to their suppliers?

- A. AI-generated resume analysis
- B. AI-assisted creation of statements of work
- C. AI-generated SOW descriptions
- D. AI-assisted position summary

Answer: C

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Question: 3

How do customers benefit from implementing SAP Ariba?

- A. Expanding the complexity of procurement processes
- B. Expanding on-premise solutions

- C. Narrowing sourcing for direct materials only
- D. Increasing focus on manual order processing

Answer: D

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Question: 4

Which feature of SAP Concur uses Generative AI to automatically itemize complex hotel receipts?

- A. Expenselt
- B. Verify
- C. Intelligent Audit
- D. Concur Request

Answer: A

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Question: 5

Why is Spend Management critical for organizations today?

- A. It prioritizes short-term savings over long-term strategic benefits.
- B. It enables improved compliance, cost savings, and alignment with sustainability goals.
- C. It eliminates the need for automation in procurement processes.
- D. It focuses on reducing the need for supplier collaboration for increased efficiency.

Answer: B