

# Latest Version: 7.1

## Subject

### 1. Sustainability Solutions Positioning

#### Topic: 1

#### Sustainability Solutions Positioning

#### Question: 1

What is one of the key areas addressed by SAP's sustainability solutions?

- A. Regulatory compliance and reporting
- B. Data transparency specifically for environmental NGOs
- C. Development of e-commerce campaigns
- D. Implementation of AI-powered marketing campaigns

**Answer: A**

#### Sustainability Solutions Positioning

#### Question: 2

How do SAP's sustainability solutions follow SAP's clean core strategy?

- A. The majority of SAP's sustainability solutions are built on the SAP Business Technology Platform.
- B. Just as we want to clean the environment, we should also be ensuring our systems are 'clean'
- C. It is much easier for our partners and services colleagues to work out what customers have changed in the core if we start with a 'clean' baseline.
- D. The clean core strategy with SAP sustainability solutions aims to create one source of truth for all data required to calculate and report carbon footprints.

**Answer: D**

#### Sustainability Solutions Positioning

#### Question: 3

Which of the following are examples of SAP's business process integration with sustainability? Note: There are 3 correct Answers to this question.

- A. Sustainable Lead to Cash
- B. Sustainable Acquire to Decommission

- C. Sustainable Plan to Fulfil
- D. Sustainable Produce to Recycle
- E. Sustainable Sell to Resell

**Answer: A, B, C**

#### **Sustainability Solutions Positioning**

### **Question: 4**

What are examples of disadvantages of using a data-lake approach to ESG reporting? Note: There are 3 correct Answers to this question.

- A. Lower motivation: It has been shown that dedicated solutions are associated with increased employee engagement in contrast to spreadsheets.
- B. Higher costs: Increased total cost of ownership (TCO) due to the need to maintain separate systems for ESG and financial reporting & steering
- C. Complex auditing: Limited data lineage increases audit costs.
- D. Data quality Issues: Poor data alignment with financial processes and master data.
- E. Disconnected processes: Separation of the data lake from business processes supports the independence of the sustainability officer.

**Answer: B, C, E**

#### **Sustainability Solutions Positioning**

### **Question: 5**

What is a key benefit of SAP's business process-centric approach to sustainability?

- A. Prioritizing sustainability over financial performance.
- B. Maintaining separate systems for sustainability and finance to avoid confusing two fundamentally different types of data.
- C. Disconnected business processes.
- D. Streamlined and efficient auditing and reporting process.

**Answer: D**

#### **Sustainability Solutions Positioning**

### **Question: 6**

What is the main purpose of SAP Responsible Design and Production?

- A. To use generative AI to design more sustainable products.

- B. Designing products with environmental and social impacts in mind (life-centered design).
- C. Managing plastic taxes and Extended Producer Responsibility regulations.
- D. To ensure that during the transition from ethical product design to final production, no negative environmental problems occur.

**Answer: C**

#### **Sustainability Solutions Positioning**

### **Question: 7**

Which of the following are capabilities of SAP Green Ledger? Note: There are 3 correct Answers to this question.

- A. Planning and simulating the impact of plastic packaging
- B. Ensuring traceability and audibility in carbon accounting
- C. Applying financial principles to greenhouse gas data.
- D. Drilling down into revenue, cost, and emissions.
- E. Tracking biodiversity loss at a transactional level.

**Answer: B, C, D**