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SAP C_BCBTM_2509

**SAP Certified Associate - Positioning SAP Business
Transformation Management Solutions**



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Subjects

1. Understanding WalkMe
2. Positioning SAP Business Transformation Management Solutions
3. Understanding Business Transformation
4. Understanding SAP Signavio and SAP LeanIX Solutions

Topic: 1
Understanding WalkMe

Question: 1

What does WalkMe Discovery help organizations achieve?

- A. Translates all tools into multiple languages automatically
- B. Identifies underutilized tools and compliance risks
- C. Automates training development processes
- D. Enhances employee satisfaction scores by 50%

Answer: B

Understanding WalkMe

Question: 2

What primary issue does WalkMe's solution aim to solve for customers?

- A. Challenges in adopting and effectively using digital tools
- B. High employee turnover rates
- C. Need for upgrading physical infrastructure in organizations
- D. Difficulty in maintaining accurate financial records

Answer: A

Understanding WalkMe

Question: 3

What unique technology powers WalkMe's AI-first Digital Adoption Platform (DAP), enabling it to understand application context and drive adoption success?

- A. DeepUI Technology

- B. SAP Ecosystem Integration
- C. Library of Pre-Made Content

Answer: A

Understanding WalkMe

Question: 4

What is one of WalkMe's differentiators when compared to other Digital Adoption Platforms (DAP)?

- A. Ability to operate without integrating into other software
- B. Exclusive focus on customer experience workflows
- C. Limited scalability for smaller businesses
- D. Offering a combination of guidance tools and actionable analytics

Answer: D

Understanding WalkMe

Question: 5

What measures does WalkMe take to enhance data security for enterprise customers? Note: There are 3 correct answers to this question.

- A. Utilizing advanced encryption methods to protect sensitive data
- B. Integrating multi-factor authentication for added security layers
- C. Offering localized data storage options based on regional requirements
- D. Following international privacy regulations to ensure compliance
- E. Modifying user environments for additional data privacy

Answer: A, B, D

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