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# **Salesforce Ind-Dev-201**

**Salesforce Certified Industries CPQ Developer**



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## **Product Version**

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# Latest Version: 6.0

## Question: 1

How can you make a product not assetizable? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- A. Check the Virtual Item flag in Vlocity EPC
- B. Check the Not Assetizable flag in Vlocity EPC
- C. Create a context rule to control assetization in Vlocity EPC
- D. Check the Do Not Assetize flag in Vlocity Cart's line item configuration window

**Answer: B**

Explanation:

## Question: 2

In Vlocity EPC, what must you set to make an attribute display in Vlocity Cart's configuration window?

Note: This question displayed answer options in random order when taking this Test.

- A. Run-time Configurable flag
- B. Active flag
- C. Not Hidden flag
- D. Filterable flag

**Answer: A**

Explanation:

## Question: 3

Which field on a Vlocity Picklist is primarily evaluated programmatically either by Vlocity CPQ or Vlocity Order Management?

Note: This question displayed answer options in random order when taking this Test.

- A. Text value
- B. Label

- C. Code
- D. Abbreviation

**Answer: A**

Explanation:

### Question: 4

What is the purpose of the Collapse Hierarchy flag when defining a product bundle?

Note: This question displayed answer options in random order when taking this Test.

- A. Enables a Search Item dialog for the product bundle in the cart line items pane
- B. Collapses the product hierarchy data key value pairs, in order to improve performance for very large bundles
- C. Allows the product to inherit the parent product's cardinality
- D. Restricts the product from retrieving cardinality settings from any linked object types

**Answer: A**

Explanation:

### Question: 5

What type of inheritance architecture do Vlocity object types use?

Note: This question displayed answer options in random order when taking this Test.

- A. IS-A inheritance architecture
- B. HAS-A inheritance architecture
- C. Hybrid (Virtual) inheritance architecture
- D. Protected (Private) inheritance architecture

**Answer: A**

Explanation:

### Question: 6

Which the following are benefits of Vlocity EPC? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- A. Integrates the end-to-end ecosystem by combining a complete product, service and resource model
- B. Provides one user interface with common tools, allowing teams to collaborate and rapidly deliver products to market
- C. Allows you to reduce TCO by utilizing existing Salesforce resources and expertise
- D. Provides the only TMForum SID-compliant product catalog in the cloud

**Answer: A, B**

Explanation:

### Question: 7

Product images can either be URLs to online images or files that are uploaded to Documents.

- A. True
- B. False

**Answer: B**

Explanation:

### Question: 8

Which of the following entities can be managed using Vlocity ProductConsole? (Choose FOUR)

Note: This question displayed answer options in random order when taking this Test.

- A. Picklists
- B. Product attributes
- C. Object types
- D. Products
- E. Attribute categories
- F. Configuration/Validation rules
- G. Advanced Rules
- H. Field mappings

**Answer: A, B, C, D**

Explanation:

### Question: 9

Picklist entities in Vlocity EPC are globally reusable Salesforce picklists, and can be administered either through Vlocity Product Console or Setup.

- A. True
- B. False

**Answer: B**

Explanation:

### Question: 10

Product models are often aligned with:

Note: This question displayed answer options in random order when taking this Test.

- A. ANSI 7200
- B. TMForumSID
- C. TMForum eTOM
- D. IEEE Telecommunications Template

**Answer: B**

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