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SAP C_S4CS_2508

**SAP Certified Associate - Implementation Consultant - SAP
S/4HANA Cloud Public Edition, Sales**



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Product Version

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Latest Version: 6.0

Subjects

1. Organizational Units and System Data for Sales
2. Extensibility and Integration
3. Solution Processes Implementation for Core Sales
4. Configuration and the SAP Fiori Launchpad
5. Artificial Intelligence in Sales
6. Data Migration and Business Process Testing
7. Solution Processes Implementation for Analytics
8. Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-too-Standard Workshops
9. System Landscapes and Identity Access Management
10. Introduction to Cloud Computing and SAP Cloud ERP Deployment Options

Topic: 1

Organizational Units and System Data for Sales

Question: 1

Which levels constitute the structure of a sales order?

- A. Customer, Material, Inventory
- B. Sales organization, Distribution channel, Division
- C. Order, Delivery, Billing
- D. Header, Item, Schedule line

Answer: D

Organizational Units and System Data for Sales

Question: 2

Which organizational element is used with the combination of sales organization and distribution channel to form a sales area?

- A. Sales office
- B. Sales group
- C. Plant
- D. Division

Answer: D

Organizational Units and System Data for Sales

Question: 3

Which organizational unit do you use to represent a place where materials are produced or goods and services are supplied??

- A. Company code
- B. Sales organization
- C. Plant
- D. Storage location

Answer: C

Organizational Units and System Data for Sales

Question: 4

Which organizational unit represents an independent accounting unit?

- A. Sales Organization
- B. Company Code
- C. Distribution Channel
- D. Division

Answer: B

Topic: 2

Extensibility and Integration

Question: 5

Where is the initial list of known integrations documented?

- A. In the Fit-to-Standard Workshops
- B. In SAP Cloud ALM
- C. In the Digital Discovery Assessment
- D. In the Business Driven Configuration Questionnaire

Answer: C

Extensibility and Integration

Question: 6

After integration requirements have been finalized, what is used to analyze, design, and document the integration strategy?

- A. Integration Solution Advisory Methodology
- B. Integration and API List
- C. SAP Cloud ALM Requirements app
- D. SAP Business Accelerator Hub

Answer: A

Extensibility and Integration

Question: 7

If a customer wants to develop their own custom application and integrate it with SAP S/4HANA Cloud Public Edition, what tools would you recommend to develop the app? Note: There are 2 correct answers to this question.

- A. SAP Cloud Portal Service
- B. SAP Business Application Studio
- C. SAP Build
- D. SAP HANA Cloud

Answer: B, C

Extensibility and Integration

Question: 8

Which technologies should you use to integrate SAP S/4HANA Cloud Public Edition with another SAP public cloud solution? Note: There are 2 correct answers to this question.

- A. SAP Cloud Connector
- B. SAP Integration Suite
- C. SAP Process Orchestration
- D. Predelivered APIs

Answer: B, D

Extensibility and Integration

Question: 9

What tools enable non-developers to create low/no-code extensions? Note: There are 2 correct answers to this question.

- A. SAP Business Application Studio
- B. SAP Cloud SDK
- C. SAP Fiori extensibility apps
- D. SAP Build

Answer: A, D

Extensibility and Integration

Question: 10

In which application can you see the available business context capacity remaining for extension items?

- A. Extensibility Inventory app
- B. Extensibility Cockpit app
- C. Extensibility Explorer app
- D. Custom Reusable Elements app

Answer: B

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