

# *Dell EMC*

*D-CS-DS-23  
Dell Technologies Cloud Services Design 2023*



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## **Product Version**

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# Latest Version: 6.0

## Question: 1

What is a design consideration while terminating a service that can facilitate service improvements?  
Response:

- A. Incorporate a service grace period to prevent instance deletion
- B. Archive the associated service data for quick reuse
- C. Incorporate a retention period for user PCI data
- D. Implement an automated user feedback tool

**Answer: D**

## Question: 2

An IT organization is transitioning to cloud services to support an ITaaS model. The CIO has informed their directors that IT must compete with offerings from cloud providers. What strategic goal does this directive support?  
Response:

- A. Transition to a cost center
- B. Manage IT like a business
- C. Provide additional siloed service
- D. Enable custom services

**Answer: B**

## Question: 3

An appliances manufacturing company that has been in business for many decades is concerned about the slowing growth in their business. They feel that this is mainly due to not being able to retain customers.  
Which industry force and related technology need might be impacting this?  
Response:

- A. Need for microservices
- B. Need for using social networks to interact with customers
- C. Need for mobile applications to buy appliances
- D. Need for new data models to store customer data

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**Answer: B**

**Question: 4**

An IT organization that is offering cloud services wishes to track the financial performance of each service. What is the best way for them to do this?

Response:

- A. Establish cost centers for each service portfolio and track them as a profit and loss center
- B. Aggregate all the billing data for services and track the revenue for each service over time
- C. Establish a cost center for each service and track profitability
- D. Aggregate all the cost investment data for services and track the cost for each service over time

**Answer: A**

**Question: 5**

An IT organization is preparing to offer cloud services as part of adopting an ITaaS model. What is a cultural challenge that IT has to overcome in order to be successful?

Response:

- A. Ensure that all IT staff are conscious of costs
- B. Be organizationally agile to quickly meet market and line of business demands
- C. Improve vendor communications
- D. Enable good communications within each of the siloed domains

**Answer: B**

**Question: 6**

You are in charge of developing the monitoring system for a cloud-based application. What should network measurement provide for all cloud services?

Response:

- A. Service correlation
- B. Degraded status control
- C. Bandwidth usage consolidation
- D. Early problem correction

**Answer: A**

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### Question: 7

The IT manager desperately wishes to run Chaos Monkey testing through the company's brand new Web Scale application platform. You have been tasked with finding a valid reason. What infrastructure attribute can the test be justified on?

Response:

- A. Checking operational efficiency
- B. Evaluating the data center infrastructure
- C. Judging service level agreements
- D. Verifying rapid mobility of workloads

**Answer: C**

### Question: 8

In the evolution of converged infrastructure, what are Blocks?

Response:

- A. Multi-persona factory fabricated systems with cloud deployment models included that are able to scale storage and compute independently
- B. Factory fabricated systems that offer a complete cloud with multiple personas on top of common hardware
- C. Single-personality infrastructure for customers that lack the expertise in house to deploy and manage Converged Systems
- D. Engineered systems designed to deliver discreet components in a predictable manner with a single personality

**Answer: D**

### Question: 9

An organization is using a hybrid cloud for services. Some services include a data-at-rest encryption capability in the design. Why was this option included in the service?

Response:

- A. Automate task of confirming data trustworthiness
- B. Mitigate risk of compromising data integrity
- C. Mitigate risk of compromising data confidentiality
- D. Automate task of confirming data security

**Answer: C**

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### Question: 10

A company plans to offer Document Management (DM), Database (DB), and Human Resources (HR) services. According to NIST, which service categories correspond with these offerings?

Response:

- A. DM: PaaS; DB: PaaS; HR: PaaS
- B. DM: PaaS; DB: IaaS; HR: PaaS
- C. DM: SaaS; DB: PaaS; HR: SaaS
- D. DM: SaaS; DB: IaaS; HR: SaaS

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| <b>Answer: C</b> |
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